



INNOVATION AND CREATIVITY - HOW TO MAKE YOUR RFP UNIQUE!

Tuesday, June 10, 2014

LUNCHEON 11:30am - 1:30pm

Dave & Buster's Restaurant at Irvine Spectrum

PRESENTATION OVERVIEW

Putting together an RFQ/RFP can be a daunting task for a design-build team. The selected contractor/architect must organize and develop a team in a short period of time. Not only must they respond to the RFP but they must separate themselves from the competition to have a chance at winning the award. How can your team gain an advantage over other teams? How do you become a functioning and successful team? How do you make your RFP unique? How do you make the process an exciting adventure, instead of a problem to solve? This session will provide attendees the insight, tools and concepts for team leaders and members who want to gain an advantage in the competitive atmosphere of design-build procurements.

SPEAKER

Mr. Bill Dunlap, DBIA

Past-President Slater Builders, Inc.

Bill has been involved in the construction industry in Southern California for the past 40 years. During that time he has been involved in numerous Design-Build projects from the position as owner, general contractor, sub-contractor and now as a consultant. That experience has given him the unique perspective and knowledge to understand what separates those that make the "short list" and those that win the award. This session will provide attendees the insight and concepts to assist team leaders and members of how to gain the advantage in the competitive atmosphere of the RFP process.

SPONSORSHIP OPPORTUNITIES

Title Sponsor	\$2,500.00
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AGENDA

This will be a lunch meeting with the following agenda:

11:30am	Networking
12:00pm	Lunch
12:30 - 1:30pm	Program/Q&A

LOCATION

Dave & Buster's
(At Irvine Spectrum)

Meeting Room: The Showroom
71 Fortune Drive, Suite 960
Irvine, California 92618

Free parking!

FOR MORE INFORMATION

Gloria Moore
714.912.9729 Phone
714.912.8269 Fax
gmoore@DBIAwpr.org
www.DBIAwpr.org

COST TO ATTEND

DBIA-WPR Member	\$40.00
Non-Member	\$80.00
Owner/Public Agency	\$20.00
Student DBIA Member	\$ 0.00
Student	\$10.00

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